



Press Release

Phillips Machine Tools and EOS Extend Partnership into MEA Region

Building on their established successes in India and the USA, EOS and Phillips Machine Tools now expand their successful partnership to the Middle East and Africa (MEA) region.

Krailling, 05. September 2024 – Phillips Machine Tools, a leader in advanced manufacturing solutions, today entered a strategic collaboration with EOS, a global technology leader in industrial 3D printing, to expand their successful partnership to the Middle East and Africa (MEA) region. This collaboration enables regional technical service for EOS MEA customers, as well as its comprehensive Additive Minds consulting and engineering portfolio. Building on their established successes in India and the USA, Phillips and EOS will, bring advancements in manufacturing to the MEA market fostering its growth. Through a strong collaborative effort, Phillips Machine Tools and EOS have successfully advanced the adoption of innovative manufacturing technologies in various other regions. Their joint efforts have benefited numerous industries in terms of enhanced production capabilities, innovative solutions, and growth. EOS, with its expertise in industrial 3D printing, has consistently delivered cutting-edge additive manufacturing solutions to the industries worldwide. Their portfolio of technology consists of industrial polymer and metal 3D printing systems and comprehensive software solutions for a wide range of applications such as aerospace, defense, medical, automotive, consumer goods and space. Their collaboration has significant possibilities to provide advanced technology for a wide range of customers.

Anuj Budhiraja, Vice President of Phillips Additive, commented, "We are excited to extend our collaboration with EOS into the MEA region. Our combined expertise and resources will empower businesses in this region to harness the full potential of advanced manufacturing solutions, driving innovation and efficiency. This partnership provides an opportunity to serve the manufacturing sector in the MEA in an improved manner."

Markus Glasser, Senior Vice President EMEA of EOS, added, "Customer Centricity is a core value for EOS and a necessary pillar to help ensure customer success. With the collaboration between Phillips Machine Tools and EOS we will be able to deliver on this for our customers, offering a comprehensive and local technical service as well as product portfolio. The MEA region presents unique challenges and opportunities for advanced manufacturing solutions. Our collaboration aims to solve manufacturing challenges by implementing industrial 3D printing and consulting, and by empowering the local manufacturing industry with the latest innovations and services to ensure sustained growth and success."

Jopu Zachariah, General Manager, MEA at Phillips Machine Tools, stated on the partnership, "The MEA region holds immense potential for growth in advanced manufacturing. As local representatives, we are committed to driving this growth by bringing world-class technologies and expertise to our customers. This collaboration with EOS will provide the local manufacturing



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industry with the tools and knowledge needed to overcome challenges in an increasingly competitive global market.”

By leveraging the strengths of both companies, businesses will gain access to state-of-the-art manufacturing technologies, comprehensive training solutions through Additive Minds, and excellent customer support. This expansion strengthens Phillips Machine Tools portfolio of technology products and services that already includes CNC machining centers, industrial automation systems, AM technology, and services, enabling them to offer a more comprehensive range of advanced manufacturing solutions to meet the diverse needs of their customers in the MEA region.

Overall, the extended partnership between Phillips Machine Tools and EOS in the MEA region underscores their commitment to advancing the manufacturing landscape. This strategic collaboration will generate new possibilities for the manufacturing ecosystem.

About Phillips Machine Tools:

Phillips Machine Tools is a 100% owned subsidiary of Phillips Corporation, USA. For more than 60 years, the federal government, private sector industry, and education leaders have trusted the experts at Phillips to solve their most significant manufacturing challenges. Our mission is to create legendary value for the manufacturing community by unlocking solutions to propel capabilities, profitability, and productivity. Phillips represents a robust combination of equipment, applications expertise, and well-suited services to meet the growing range of present and future manufacturing applications requirements.

Learn more about Phillips at www.phillipscorp.com

About EOS

[EOS](#) provides responsible manufacturing solutions via industrial 3D printing technologies to organizations around the world. Since 1989, EOS has shaped the future of manufacturing by enabling its customers to innovate and differentiate through expert guidance, technology and services, leveraging its end-to-end additive manufacturing (AM) industry partnerships. From strategy to education to production, EOS is the leading global partner for both metal and polymer AM solutions, accelerating time-to-market for its customers through high-quality production efficiencies and sustainable solutions.

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